



hanley wood

Builder

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2007 Builder 100

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<u>2007 Rank</u>	<u>2006 Rank</u>	<u>Company</u> (Click company name for more information)	<u>Total Closings</u>	<u>Change</u>	<u>Total Revenue (millions)</u>	<u>Change</u>
1	1	D.R. Horton (p)	37,717	-29%	10,171	-32%
2	2	Lennar Corp. (p)	33,283	-33%	10,187	-37%
3	4	Centex Corp. (p)	30,684	-18%	9,732	-32%
4	3	Pulte Homes (p)	27,540	-34%	9,263	-35%
5	5	KB Home (p)	23,743	-26%	6,417	-42%
6	6	Hovnanian Enterprises (p)	14,928	-26%	5,334	-24%
7	9	NVR (p)	13,513	-11%	5,129	-16%
8	7	Beazer Homes USA (p)	11,366	-35%	* N/A	N/A
9	8	The Ryland Group (p)	10,319	-33%	3,033	-36%
10	10	M.D.C. Holdings (p)	8,195	-38%	2,933	-39%
11	11	Standard Pacific Corp. (p)	8,051	-25%	3,369	-19%
12	12	Meritage Homes Corp. (p)	7,687	-27%	2,344	-32%
13	14	Toll Brothers (p)	6,687	-22%	4,646	-24%
14	16	Habitat for Humanity International	5,619	-3%	* N/A	N/A
15	32	Taylor Morrison (p)	5,343	84%	2,477	13%
16	18	David Weekley Homes	4,587	-14%	1,343	-13%
17	15	Weyerhaeuser Real Estate Co. (p)	4,427	-24%	2,359	-29%
18	17	Shea Homes	4,325	-25%	2,150	-29%
19	21	M/I Homes (p)	3,288	-20%	1,015	-25%
20	22	Kimball Hill Homes	3,246	-20%	895	-24%
21	24	Pasquinelli	2,974	-21%	613	-26%
22	30	Perry Homes	2,825	-10%	718	-2%
23	25	MHI	2,708	-22%	625	-17%

24	26	<u>Woodside Homes</u>	2,703	-19%	1,007	-25%
25	27	<u>C.P. Morgan Communities</u>	2,677	-20%	406	-20%
26	36	<u>Jim Walter Homes (p)</u>	2,594	1%	478	-3%
27	29	<u>The Drees Co.</u>	2,536	-20%	947	-19%
28	23	<u>The Villages of Lake-Sumter</u>	2,403	-39%	639	-46%
29	31	<u>Highland Homes</u>	2,362	-20%	790	-10%
30	20	<u>Mercedes Homes</u>	2,357	-45%	724	-44%
31	33	<u>William Lyon Homes</u>	2,182	-24%	1,105	-26%
32	43	<u>McBride & Son Enterprises</u>	2,102	4%	630	-1%
33	N/A	<u>The Related Group</u>	2,082	N/A	1,257	N/A
34	39	<u>McCar Homes</u>	1,805	-20%	490	-22%
35	65	<u>MCZ Development Corp.</u>	1,735	44%	** 728	-55%
36	35	<u>Epcon Communities</u>	1,734	-38%	312	-38%
37	37	<u>Ashton Woods Homes</u>	1,687	-32%	497	-32%
38	52	<u>Centrum Properties</u>	1,677	8%	538	-13%
39	40	<u>WCI Communities (p)</u>	1,657	-25%	940	-54%
40	34	<u>Choice Homes</u>	1,567	-45%	236	-43%
41	49	<u>First Texas Homes</u>	1,462	-14%	359	-11%
42	44	<u>Fieldstone Residential Communities</u>	1,366	-28%	405	-33%
43	48	<u>Bowen Family Homes</u>	1,307	-24%	329	-19%
44	46	<u>Royce Homes</u>	1,280	-30%	226	-48%
45	N/A	<u>Engle Homes (Division of TOUSA Homes) (p)</u>	1,258	N/A	416	N/A
46	57	<u>G.L. Homes</u>	1,234	-14%	683	-22%
47	N/A	<u>Gehan Homes</u>	1,216	N/A	212	N/A
48	45	<u>American West Development</u>	1,209	-36%	374	-50%
49	62	<u>Eastwood Homes</u>	1,176	-8%	220	-1%
50	28	<u>Holiday Builders</u>	1,152	-64%	236	-66%
51	66	<u>Ivory Homes</u>	1,128	-6%	469	7%
52	38	<u>WL Homes (p)</u>	1,119	-51%	982	-40%
53	56	<u>John Wieland Homes and Neighborhoods</u>	1,106	-25%	611	-19%
54	51	<u>The Corky McMillin Cos.</u>	1,101	-31%	493	-55%
55	85	<u>Trend Homes</u>	1,093	18%	309	2%
56	54	<u>Scenic Homes</u>	1,084	-26%	240	-12%
57	53	<u>Capital Pacific Holdings</u>	1,045	-30%	394	-29%
58	69	<u>History Maker Homes</u>	1,012	-12%	139	-13%
59	79	<u>Main Street Homes</u>	1,008	2%	134	6%
60	90	<u>Wood Partners</u>	1,001	16%	78	-19%
61	61	<u>Fischer Homes</u>	935	-29%	198	-30%
62	73	<u>Warmington Homes</u>	928	-14%	560	-17%
63	77	<u>Novare Group</u>	911	-9%	300	20%
64	N/A	<u>HearthStone Homes</u>	899	N/A	156	N/A
65	82	<u>Comstock Homebuilding Cos. (p)</u>	886	-6%	266	9%
66	78	<u>Polygon Northwest Co.</u>	849	-15%	** 254	-17%
67	67	<u>CBH Homes</u>	833	-30%	** 178	-29%

68	41	<u>Avatar Holdings (p)</u>	780	-63%	291	-65%
69	86	<u>William Ryan Homes</u>	779	-14%	214	-16%
70	106	<u>The Mungo Cos.</u>	775	13%	150	8%
71	118	<u>Trammell Crow Residential</u>	765	28%	1,295	9%
72	97	<u>Pacific West Cos.</u>	764	-1%	171	-17%
73	60	<u>Dominion Homes (p)</u>	754	-44%	148	-42%
74	80	<u>Armadillo Homes</u>	741	-24%	123	-23%
75	94	<u>The Olson Co.</u>	739	-6%	384	-4%
76	87	<u>Westport Homes</u>	721	-20%	139	-12%
77	88	<u>Ball Homes</u>	695	-20%	133	-21%
78	N/A	<u>Mattamy U.S. Group</u>	663	N/A	182	N/A
79	96	<u>Grand Homes</u>	644	-17%	231	-11%
80	89	<u>Castle & Cooke</u>	636	-27%	392	-34%
80	72	<u>Fulton Homes</u>	636	-42%	226	-41%
82	N/A	<u>Wilshire Homes</u>	634	N/A	202	N/A
83	108	<u>Magellan Development Group</u>	632	-4%	520	36%
84	63	<u>ICI Homes</u>	622	-51%	306	-39%
85	113	<u>Shugart Enterprises</u>	621	2%	99	14%
86	98	<u>Gemcraft Homes</u>	612	-21%	201	-24%
86	112	<u>S&A Homes</u>	612	0%	206	3%
88	74	<u>Bill Clark Homes</u>	605	-43%	147	-36%
89	121	<u>Rausch Coleman Homes</u>	600	4%	87	6%
90	103	<u>Darling Homes</u>	599	-16%	242	-8%
91	100	<u>Ole South Properties</u>	594	-20%	95	-16%
91	75	<u>The Rottlund Co.</u>	594	-42%	159	-39%
93	92	<u>Lakewood Homes</u>	593	-29%	149	-26%
94	N/A	<u>Desert View Homes</u>	585	N/A	72	N/A
95	110	<u>West Hills Development</u>	559	-10%	194	-5%
96	76	<u>Park Square Homes</u>	543	-46%	186	-54%
97	N/A	<u>Great Southern Homes</u>	530	N/A	86	N/A
98	93	<u>Brown Family Communities</u>	522	-37%	156	-40%
99	119	<u>The Knight Group</u>	514	-12%	** 86	-10%
100	95	<u>Hubble Homes</u>	513	-34%	101	-28%

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Note: (p) indicates a public company.

* Declined to share revenue numbers

** Home building revenue only

Wednesday, June 17, 2009